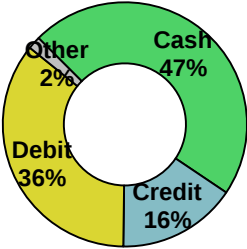
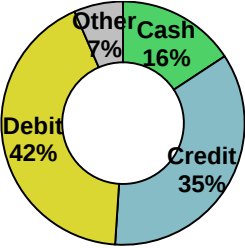
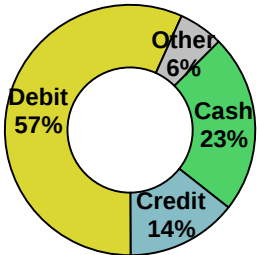


Appendix

	Always Spends Cash	Never Spends Cash
Always Holds Cash	<u>Cash Lovers</u> Population Segment: 10% Average age: 49 Median income: \$25,000 - \$49,999 Average cash holding: \$84.89 Payment Instrument Preferences: 	<u>Just-in-Case Holders</u> Population Segment: 15% Average age: 52 Median income: \$25,000 - \$49,999 Average cash holding: \$73.21 Payment Instrument Preferences: 
	<u>Limited Choice Spenders</u> Population Segment: 0.1% Average age: 30 years old Median income: \$25,000 - \$49,999 Average cash holding: \$0 Payment Instrument Preferences: N/A* *Not available due to small data sample size	<u>Cash-Averse</u> Population Segment: 9% Average age: 35 years old Median income: \$25,000 - \$49,999 Average cash holding: \$0 Payment Instrument Preferences: 

Per Day	General Population	Cash Lovers	Just in Case Holders	Cash Averse	Limited Choice Spenders
Average Number of Purchases	5	9	3	3	5
Average Purchase Value	\$78.66	\$48.22	\$61.37	\$29.89	\$4.10
Average Number of Cash Purchases	3	7	0	0	5
Average Cash Purchase Value	\$20.61	\$15.93	\$10.85	\$3.96	\$4.10